



Wealth Management Firm, Killik & Co., Chooses CM-Alliance to Conduct Cyber Incident Simulation Exercises

Case Study



About the Client

Killik & Co. is an award-winning UK-based Wealth Management and Financial Services firm. It has been servicing clients since 1989, advising them on the most optimal ways to save, invest and grow their wealth to meet their financial goals.

At a time when most financial services companies have turned completely digital, Killik & Co. prides itself on the personal nature of its services and the collective expertise of its staff members.

It is to elevate the cybersecurity readiness of its most prized asset – its people – that Killik & Co. partnered with Cyber Management Alliance. We conducted two Cyber Incident Simulation Exercises with the Executive and the Ops Managers of Killik & Co.

Objectives of the Exercise

Richard O’Neill, Partner and COO at Killik & Co., explained the objectives behind the exercises:

“As a wealth management firm entrusted with our clients’ financial futures, Killik & Co. recognises the critical importance of robust cyber security. We are committed to protecting our clients’ assets and information.

We selected Cyber Management Alliance to conduct two tailored cyber incident simulation exercises. The first remote session was for operational managers and the second onsite cyber tabletop session was for key decision-makers and board members at our London headquarters.”

The primary objectives of the engagement were as follows:

- Enhancing Cyber Incident Response readiness of the Operations and Executive teams.
- Offering a deeper perspective on the threats that the firm and the financial services sector faces.
- Allowing decision-making practice for cybersecurity incidents in a safe, simulated environment.
- Building team confidence in their ability to respond effectively and mitigate damage in the event of a cyber crisis.

How CM-Alliance Enabled the Client to Achieve Their Objectives

Here are some of the ways in which CM-Alliance enabled the Client to achieve their objectives:

- Cyber Management Alliance appointed its most experienced practitioner & global CISO, Amar Singh, to plan, produce and conduct two highly interactive and non-technical Cyber Incident Simulation Exercises for operational managers and the Executive.
- The simulated real-world cyber threats were curated specifically for Killik & Co., giving teams valuable practice in assessing, communicating, and responding to incidents.
- The exercises provided a safe and supportive learning environment, ensuring that participants felt comfortable sharing ideas and challenging assumptions.
- The exercise not only tested Killik & Co.'s existing incident response plans but also highlighted areas for improvement, allowing the firm to proactively strengthen defences.

“ The incident simulations not only tested our existing incident response plans but also highlighted areas for improvement, allowing us to proactively strengthen our defences. ”

Richard O’Neill,
Partner and COO at Killik & Co.

The Client's Experience

Richard O'Neill shared his firm's experience with Cyber Management Alliance & the two Incident Simulation Exercises in the following words:

"We commend Cyber Management Alliance for their professionalism, expertise, and dedication to helping Killik & Co. fortify our cyber resilience."

"Cyber Management Alliance's Amar Singh provided a truly insightful and valuable experience for our teams. The tabletop exercises were both challenging and engaging, leaving our staff better prepared to face potential cyber threats. Amar created a safe and supportive learning environment, ensuring that participants felt comfortable sharing ideas and challenging assumptions."

"We were extremely impressed with the expertise and professionalism of the CM-Alliance team. Their dedication to helping Killik & Co. enhance our cyber resilience is greatly appreciated. We highly recommend their services to any organisation seeking to proactively protect their assets and reputation in today's ever-evolving cyber threat landscape."

“ Participants of both Exercises provided overwhelmingly positive feedback, emphasising how engaging and informative they found the exercises. This is a testament to the expertise and engaging approach of Amar Singh from CM-Alliance. The exercises equipped our teams with the knowledge and confidence to respond effectively to potential cyber threats and Amar enabled our teams to practise decision-making and crisis management skills in a safe environment. We highly recommend their Cyber Crisis Tabletop Exercises for any organisation seeking to enhance their cyber resilience. ”

Richard O'Neill

About Cyber Management Alliance

Founded in 2015 and headquartered in London UK, Cyber Management Alliance Ltd. is a recognised independent world leader in Cyber Incident & Crisis Management consultancy and training.

The organisation is renowned globally as the creator of the flagship Cyber Incident Planning and Response training certified by the UK Government's National Cyber Security Centre. The CIPR is the only certified course in the world that addresses strategy and planning for nontechnical middle to senior management.

Cyber Management Alliance has serviced over 500 enterprise clients in multiple verticals including government, banking, finance, IT, consultancies, healthcare, oil & gas and retail across 38 countries. It has carved a niche by assessing, building and improving its clients' Cyber Incident & Crisis Management capabilities through training, tabletop exercises, health checks and audits.

Our global leadership in incident response, CSIRT and Security Operations and our satisfied client base puts us in a unique position to offer the best, up-to-date advice and guidance to our clients.

We have enabled world-leading organisations such as FIFA, NHS, Capita, BNP Paribas, Waverton Investment Management and Unilever amongst others to assess their Incident Maturity and Breach Readiness through our unique Cyber Crisis Management Audits, Assessments, Tabletops and Workshops. British Medical Journal, Capita and Gyroscope are some of the organisations that have benefitted from our VCSIO and Trusted Advisory services.



 info@cm-alliance.com

 <https://cm-alliance.com>

 +44 203 189 1422

 @cm_alliance

